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Vital Stats:

Date:
Thursday, May 11, 2006

Program Time:
7:30 AM Registration
7:45 AM – 10:00 AM Program

Location:
Maggiano's (Buckhead)
3368 Peachtree Rd.
Atlanta, GA 30326-1009

Registration:

Cost:
\$40 Members
\$50 Nonmembers
\$60 Walk-Ins

Registration options:

1. Online by Acteva at
<http://www.acteva.com/booking.cfm?bevaaid=109364>

NOTE: Registration for this event will close 48 hours prior to the event date. Any registration received after the deadline will be charged the non-member rate. Walk-ins based on availability.

2. By email at
admin@smps-ga.org

NOTE: this is only for those who want to pay by check. Include check number in email. Check must be received before the event. Make checks payable to **SMPS Georgia**, 1006 Easy Street, Winder, GA 30680

Domains of Practice:

6 Information, Resource & Organizational Management
(2 CEU Hours)

Senior Roundtable

THIS AIN'T YOUR GRANDFATHER'S A&E FIRM...The game has changed. Will your playbook win you the next big project?

Join SMPS-GA and industry experts for a Senior Round Table discussion on several hot topics affecting the A/E/C industry. Owners, Principals, and Senior Management (10+ years of experience) are invited to participate in this **LIMITED SPACE event**. This event is open to the first 50 registrations so don't delay!

Each participant will cover 3 out of the 5 topics. *Please rank your interest in each topic* (1 being the most interested and 5 being the least), and *fax sheet to #770-522-8115*. Faxing this form DOES NOT register you for the event. You must use Registration Option #1 or #2 detailed under Vital Stats.

Detailed descriptions of each discussion topic are on the following page.

Discussion Topics	Ranking
Quality Based Selection – Richard Sawyer (GSFIC)	
“The World is Flat” by Thomas L. Friedman – David A. Luke, Jr., P.E. (Merrick)	
Creating a Marketing Culture – Dan Eberly (Eberly & Associates and Pruitt Eberly Stone)	
Multi-generational Workforce – Paul White (White Consulting)	
Contract Compliance – Jo Ann Tuttle (JAT Consulting)	

Name: _____

Thank you to our Program Sponsor:





Senior Roundtable Continued.

Hot topics for discussion:

Quality Based Selection – Richard Sawyer (GSFIC)

Mr. Sawyer has served the State of Georgia in purchasing and contracting for over 25 years, and now directs GSFIC Procurement Services staff in purchasing and contracting for the Commission. He has successfully managed competitive selection processes for many major construction projects around the State. Mr. Sawyer has authored, and implemented improvements of, GSFIC selection documents and procedures for various desired construction delivery methods, and has recently participated in the drafting of the Statewide Construction Manual

“The World is Flat” by Thomas L. Friedman – David A. Luke, Jr., P.E. (Merrick)

This book is a 21st Century update of that story. Thomas Friedman discusses how the world is changing and how technology is connecting everyone to everything. How people in India and China are working for companies around the globe as design engineers, doctors reading your x-rays, accountants doing your taxes, representatives tracing your lost luggage, programmers writing your latest software, service reps working call centers, technicians providing computer support services, and much more.

Mr. Luke will lead the discussion on how this Globalization is working and what it will mean to all of us in the future. David Luke is a Vice President for Merrick & Company responsible for company operations in the southeast region of the US. Merrick’s Atlanta office provides a full line of architecture and engineering services for federal, university and private clients.

Creating a Marketing Culture – Dan Eberly (Eberly & Associates and Pruitt Eberly Stone)

Mr. Eberly has over 25 years of experience in business development and senior business management experience. He is known in the A/E/C industry as a consummate networker and marketer. Eberly & Associates, Inc. (civil engineering and landscape architecture) and Pruitt Eberly Stone (structural engineering) have both grown by an annual rate of 20% over the last five years. Dan attributes this past success to good quality engineering, excellent customer service as well as effective marketing and business development. As a major shareholder in both firms, his responsibilities include building and promoting a strong marketing culture within the firms, from top to bottom.

Multi-generational Workforce – Paul White (White Consulting)

Paul V. White, SPHR, has over 30 years experience as a human resources professional and now consults in human resources and leadership development. His work assignments include time with NorTel, MARTA, the CDC, the US Nuclear Regulatory Commission and the Department of Veterans Affairs. Mr. White is a licensed facilitator of the Covey Leadership Center and is pursuing a Doctor of Business Administration.

Contract Compliance – Jo Ann Tuttle (JAT Consulting)

As President of JAT, Ms. Tuttle oversees operations, serving in both a managerial and technical capacity on a variety of projects. With more than 30 years of experience in financial and corporate office management, she possesses wide-ranging technical knowledge and expertise in contract management, public involvement, accounting, financial analysis, and grant and project administration.